

SUMMARY OF FINANCIAL DATA - FISCAL YEAR 2017-18 *(includes all participating schools at full enrollment)*

Data were submitted for 123 colleges and schools of pharmacy

Values of 0.00 reported by individual schools for specific line items were considered as missing values and not used in calculations unless otherwise noted. Each line of this report is independent of all others.

Section I: Revenues												
Table 1(a) - DIRECT OPERATIONAL SUPPORT												
Annual Operational & Business Income Available to Spend	N	Mean State, Campus Allocations	Median State, Campus Allocations	N	Mean Tuition & College Fees	Median Tuition & College Fees	N	Mean Other Miscellaneous Revenues	Median Other Miscellaneous Revenues	N	Mean Subtotal, Direct Operational Support	Median Subtotal, Direct Operational Support
PRIOR YEAR ROLL OVER OF BALANCES	23	\$2,004,677	\$837,326	18	\$1,689,003	\$868,414	24	\$1,093,671	\$140,336	41	\$2,506,286	\$1,049,280
State, Campus Allocations	77	\$8,338,523	\$7,768,266							77	\$8,338,523	\$7,768,266
Tuition & College Fees				98	\$12,645,132	\$9,322,354				98	\$12,645,132	\$9,322,354
Other Miscellaneous Revenues							74	\$693,033	\$87,738	74	\$693,033	\$87,738
Subtotal (Rollover and Annual Revenue)	77	\$8,937,323	\$7,980,447	98	\$12,955,357	\$9,336,107	76	\$1,020,165	\$116,077			
Subtotal (Resources Section Items)										121	\$16,820,920	\$12,953,155

Section I: Revenues (continued)																		
Table 1(b) - OTHER OPERATIONAL SUPPORT																		
Annual Operational & Business Income Available to Spend	N	Mean Endowment Income or Return	Median Endowment Income or Return	N	Mean Development Funds & Gifts Received	Median Development Funds & Gifts Received	N	Mean Indirect Research Return	Median Indirect Research Return	N	Mean Reserves	Median Reserves	N	Mean Special/Other Allocations	Median Special/Other Allocations	N	Mean Subtotal, Other Operational Support	Median Subtotal, Other Operational Support
PRIOR YEAR ROLL OVER OF BALANCES	42	\$2,573,448	\$521,554	45	\$1,935,469	\$450,000	32	\$1,391,037	\$490,737	20	\$4,019,749	\$1,025,458	18	\$1,990,683	\$799,901	66	\$5,392,748	\$1,755,139
Endowment Income/Return	85	\$681,061	\$280,764													85	\$681,061	\$280,764
Development/Gifts				104	\$683,872	\$207,158										104	\$683,872	\$207,158
Indirect Research Return							76	\$631,030	\$274,879							76	\$631,030	\$274,879
Reserves										10	\$658,655	\$273,981				10	\$658,655	\$273,981
Special/Other Allocations													36	\$1,317,733	\$520,036	36	\$1,317,733	\$520,036
Subtotal (Rollover and Annual Revenue)	85	\$1,952,647	\$639,338	105	\$1,506,846	\$331,119	77	\$1,200,928	\$334,846	21	\$4,141,977	\$1,309,420	40	\$2,081,767	\$824,863			
Subtotal (Resources Section Items)																110	\$5,335,613	\$1,796,943

Section I: Revenues (continued)																		
Table 1(c) - BUSINESS INCOME																		
Annual Operational & Business Income Available to Spend	N	Mean Sales & Service Income	Median Sales & Service Income	N	Mean Practice Plan Income	Median Practice Plan Income	N	Mean Poison Control Center Revenue	Median Poison Control Center Revenue	N	Mean Auxiliary Business Income	Median Auxiliary Business Income	N	Mean Non-Research Business Revenues	Median Non-Research Business Revenues	N	Mean Subtotal, Business Income	Median Subtotal, Business Income
PRIOR YEAR ROLL OVER OF BALANCES	23	\$1,536,896	\$254,185	14	\$1,025,314	\$607,568	5	\$449,399	\$207,603	8	\$2,360,537	\$322,138	14	\$2,096,663	\$591,020	31	\$3,231,857	\$581,351
DIRECT OPERATIONAL SUPPORT							5	\$1,276,262	\$845,623							5	\$1,276,262	\$845,623
State, Campus Allocations																		
BUSINESS INCOME																		
Professional Sales & Service Income	52	\$2,374,760	\$231,721													52	\$2,374,760	\$231,721
Practice Plan Income				25	\$2,164,597	\$226,117										25	\$2,164,597	\$226,117
Poison Center Income							6	\$645,711	\$350,651							6	\$645,711	\$350,651
Auxiliary & Other Business Income										16	\$2,031,714	\$126,062				16	\$2,031,714	\$126,062
Non-Research Business Income													30	\$4,777,908	\$554,218	30	\$4,777,908	\$554,218
Subtotal (Rollover and Annual Revenue)	53	\$2,996,908	\$284,728	27	\$2,535,901	\$285,314	7	\$1,786,082	\$1,199,786	17	\$3,023,043	\$372,356	31	\$5,570,662	\$753,779			
Subtotal (Resources Section Items)																75	\$6,185,204	\$724,609

Section I: Revenues (continued)						
Table 1(d) - RESEARCH & TOTAL						
Annual Operational & Business Income Available to Spend	N	Mean Research Revenues	Median Research Revenues	N	Mean Annual Operational, Business, Research Revenues	Median Annual Operational, Business, Research Revenues
PRIOR YEAR ROLL OVER OF BALANCES	72	\$7,762,037	\$3,103,943			
DIRECT OPERATIONAL SUPPORT						
State, Campus Allocations	77	\$8,421,397	\$7,941,104			
Tuition & College Fees	98	\$12,645,132	\$9,322,354			
Other Miscellaneous Revenues	74	\$693,033	\$87,738			
OTHER OPERATIONAL SUPPORT						
Endowment Income/Return	85	\$681,061	\$280,764			
Development/Gifts	104	\$683,872	\$207,158			
Indirect Research Return	76	\$631,030	\$274,879			
Reserves	10	\$658,655	\$273,981			
Special/Other Allocations	36	\$1,317,733	\$520,036			
BUSINESS INCOME						
Professional Sales & Service Income	52	\$2,374,760	\$231,721			
Practice Plan Income	25	\$2,164,597	\$226,117			
Poison Center Income	6	\$645,711	\$350,651			
Auxiliary & Other Business Income	16	\$2,031,714	\$126,062			
Non-Research Business Income	30	\$4,777,908	\$554,218			
RESEARCH						
Research Revenues	111	\$4,775,764	\$1,215,521	111	\$4,775,764	\$1,215,521
Subtotal (Rollover and Annual Revenue)						
Subtotal (Resources Section Items)	111	\$4,775,764	\$1,215,521	123	\$29,483,795	\$19,816,205

Section II: Expenditures			
Annual Operational & Business Expenditures	N	Mean	Median
PERSONNEL EXPENDITURES			
Regular Faculty Salary	120	\$6,326,086	\$5,488,468
All Other Salary Expense	120	\$4,195,152	\$1,960,188
Does your school/college pay for major fringe benefits? If yes, enter total cost of benefit:	115	\$2,802,135	\$1,993,932
OPERATIONAL EXPENDITURES			
Non Capital	120	\$7,129,316	\$3,820,791
Capital (not construction)	91	\$626,322	\$271,148
Construction & Renovation	40	\$1,235,241	\$237,572
Subtotal Expenditures	123	\$20,787,006	\$13,219,945
Total Resources-Expenditure Balance	123	\$8,696,789	\$4,085,904

Section III: Research Expenditures			
Grants & Contracts			
Annual Research Expenditures	N	Mean	Median
Federal NIH	83	\$3,043,768	\$1,325,747
Federal Other	71	\$1,285,494	\$459,798
State	61	\$944,419	\$122,647
Corporate & Industry	79	\$631,417	\$235,154
Foundation & Non Profits	83	\$498,697	\$135,725
Other	44	\$271,150	\$68,689
Total Annual Research Expenditures	114	\$4,656,036	\$1,073,099

Section IV: FY 2016-17 Key Administrative/Financial Questions			
1) COLLEGE/CAMPUS BUDGET PROCESS:			
Totally self-reliant on the funds which I am able to generate and all of which I keep:	N =	5	
Totally self-reliant on funds I generate but a portion of which are returned/given back to (or taxed by) the campus/university:	N =	39	
Reliant on funds I generate combined with a state (or private university) supplemental allocation all of which I keep:	N =	15	
Reliant on funds I generate combined with a state (or private university) supplemental allocation some of which is returned/given to (or taxed by) the campus/university:	N =	52	
Other:	N =	12	

2. BASE SALARY INCREASES FOR PROMOTIONS									
Promotion	Yes	No	N	Mean Automatic Increase Amount(\$)	Median Automatic Increase Amount (\$)	N	Mean Automatic Percentage Increase (%)	Median Automatic Percentage Increase (%)	
Assistant to Associate Professor	N= 101	N= 16	65	\$4,641	\$4,500	37	8%	9%	
Associate to Full Professor	N= 101	N= 16	65	\$6,428	\$6,000	37	9%	10%	

3. SCHOLARSHIPS (awarded by school - not by campus, nor financial aid or tuition waivers)									
(Revenue foregone by the school)									
	N	Mean Total Dollars Awarded	Median Total Dollars Awarded	N	Mean Total # Students Receiving Awards	Median Total # Students Receiving Awards	N	Mean Average Scholarship Award/Student	Median Average Scholarship Award/Student
Pharm.D. Students	106	\$674,310	\$281,106	105	161	103	105	\$3,603	\$2,478
M.S./Ph.D. Students	38	\$172,937	\$47,500	37	20	15	37	\$8,239	\$4,000

4. GIFTS, ENDOWMENTS AND ENDOWMENT INCOME			
	N	Mean Amount*	Median Amount*
The total FY18 value of my college/school's	102	\$17,144,227	\$7,244,041
The total dollar value of gifts (includes all gifts, regardless of where they are designated) given by individuals during FY18 was	109	\$1,604,525	\$611,669

*Values of zero are included in these calculations.

5. PAYMENTS FOR PRECEPTORS (non-employees of your school/college)															
	N	Mean Total # Zero Cost Rotations**	Median Total # Zero Cost Rotations**	N	Mean Total # Paid Rotations**	Median Total # Paid Rotations**	N	Mean Average \$ Cost/Paid Rotation	Median Average \$ Cost/Paid Rotation	N	Mean Minimum Payment (\$)	Median Minimum Payment (\$)	N	Mean Maximum Payment (\$)	Median Maximum Payment (\$)
IPPE Rotations	116	310	239	114	54	0	50	\$269	\$244	48	\$245	\$200	50	\$360	\$300
APPE Rotations	117	5496	4450	116	321	178	87	\$604	\$500	84	\$470	\$400	87	\$881	\$600

**Values of zero are included in these calculations.