

**SUMMARY OF FINANCIAL DATA - FISCAL YEAR 2018-19** (includes all participating schools at full enrollment)

Data were submitted for 124 colleges and schools of pharmacy.

Values of 0.00 reported by individual schools for specific line items were considered as missing values and not used in calculations unless otherwise noted.

Each line of this report is independent of all others.

Empty cells in grey did not have data reported. Empty cells in white had values removed based on the AACP data policy.

Section I: Revenues												
Table 1(a) - DIRECT OPERATIONAL SUPPORT												
Annual Operational & Business Income Available to Spend	N	Mean State, Campus Allocations	Median State, Campus Allocations	N	Mean Tuition & College Fees	Median Tuition & College Fees	N	Mean Other Miscellaneous Revenues	Median Other Miscellaneous Revenues	N	Mean Subtotal, Direct Operational Support	Median Subtotal, Direct Operational Support
<b>PRIOR YEAR ROLL OVER OF BALANCES</b>	23	\$4,026,803	\$1,060,573	20	\$2,183,882	\$825,785	20	\$1,351,624	\$98,395	42	\$3,888,728	\$1,766,443
State, Campus Allocations	70	\$8,375,825	\$8,197,816							70	\$8,375,825	\$8,197,816
Tuition & College Fees				100	\$12,537,010	\$9,561,861				100	\$12,537,010	\$9,561,861
Other Miscellaneous Revenues							75	\$853,148	\$90,372	75	\$853,148	\$90,372
<b>Subtotal (Rollover and Annual Revenue)</b>	72	\$9,429,503	\$8,755,504	100	\$12,973,786	\$9,561,861	77	\$1,182,059	\$127,299			
<b>Subtotal (Resources Section Items)</b>										122	\$16,945,257	\$13,301,887

**Section I: Revenues (continued)**

Section I: Revenues (continued)																		
Table 1(b) - OTHER OPERATIONAL SUPPORT																		
Annual Operational & Business Income Available to Spend	N	Mean Endowment Income or Return	Median Endowment Income or Return	N	Mean Development Funds & Gifts Received	Median Development Funds & Gifts Received	N	Mean Indirect Research Return	Median Indirect Research Return	N	Mean Reserves	Median Reserves	N	Mean Special/Other Allocations	Median Special/Other Allocations	N	Mean Subtotal, Other Operational Support	Median Subtotal, Other Operational Support
<b>PRIOR YEAR ROLL OVER OF BALANCES</b>	39	\$1,914,233	\$532,820	44	\$2,119,138	\$571,131	36	\$1,322,412	\$443,276	17	\$4,968,052	\$1,097,935	17	\$2,853,304	\$1,123,294	60	\$5,807,784	\$2,102,196
Endowment Income/Return	80	\$736,298	\$316,910													80	\$736,298	\$316,910
Development/Gifts				102	\$736,206	\$181,776										102	\$736,206	\$181,776
Indirect Research Return							72	\$654,445	\$307,171							72	\$654,445	\$307,171
Reserves										15	\$1,659,449	\$428,789				15	\$1,659,449	\$428,789
Special/Other Allocations										36	\$1,294,838	\$820,469				36	\$1,294,838	\$820,469
<b>Subtotal (Rollover and Annual Revenue)</b>	81	\$1,648,876	\$494,358	103	\$1,634,321	\$332,993	74	\$1,280,093	\$495,367	23	\$4,754,287	\$1,008,376	38	\$2,503,167	\$1,045,983			
<b>Subtotal (Resources Section Items)</b>																108	\$5,565,647	\$1,617,798

**Section I: Revenues (continued)**

Section I: Revenues (continued)																		
Table 1(c) - BUSINESS INCOME																		
Annual Operational & Business Income Available to Spend	N	Mean Sales & Service Income	Median Sales & Service Income	N	Mean Practice Plan Income	Median Practice Plan Income	N	Mean Poison Control Center Revenue	Median Poison Control Center Revenue	N	Mean Auxiliary Business Income	Median Auxiliary Business Income	N	Mean Non-Research Business Revenues	Median Non-Research Business Revenues	N	Mean Subtotal, Business Income	Median Subtotal, Business Income
<b>PRIOR YEAR ROLL OVER OF BALANCES</b>	27	\$1,370,346	\$210,601	16	\$1,350,392	\$645,196	4	\$212,016	\$44,250	6	\$1,214,869	\$686,241	12	\$3,118,822	\$462,799	34	\$3,063,787	\$546,947
<b>DIRECT OPERATIONAL SUPPORT</b>																		
State, Campus Allocations							4	\$2,232,821	\$2,450,513							4	\$2,232,821	\$2,450,513
<b>BUSINESS INCOME</b>																		
Professional Sales & Service Income	55	\$2,308,992	\$360,246													55	\$2,308,992	\$360,246
Practice Plan Income				23	\$2,227,094	\$263,119										23	\$2,227,094	\$263,119
Poison Center Income							5	\$964,992	\$351,763							5	\$964,992	\$351,763
Auxiliary & Other Business Income										18	\$988,322	\$130,127				18	\$988,322	\$130,127
Non-Research Business Income										26	\$5,295,586	\$715,561	26	\$5,295,586	\$715,561	26	\$5,295,586	\$715,561
<b>Subtotal (Rollover and Annual Revenue)</b>	57	\$2,877,086	\$419,994	24	\$3,034,560	\$510,625	6	\$2,434,051	\$2,118,215	19	\$1,319,948	\$196,642	26	\$6,735,042	\$805,043			
<b>Subtotal (Resources Section Items)</b>																75	\$6,021,570	\$731,694

**Section I: Revenues (continued)**

Section I: Revenues (continued)						
Table 1(d) - RESEARCH & TOTAL						
Annual Operational & Business Income Available to Spend	N	Mean Research Revenues	Median Research Revenues	N	Mean Annual Operational, Business, Research Revenues	Median Annual Operational, Business, Research Revenues
<b>PRIOR YEAR ROLL OVER OF BALANCES</b>	66	\$9,332,763	\$4,088,953			
<b>DIRECT OPERATIONAL SUPPORT</b>						
State, Campus Allocations	70	\$8,503,415	\$8,197,816			
Tuition & College Fees	100	\$12,537,010	\$9,561,861			
Other Miscellaneous Revenues	75	\$853,148	\$90,372			
<b>OTHER OPERATIONAL SUPPORT</b>						
Endowment Income/Return	80	\$736,298	\$316,910			
Development/Gifts	102	\$736,206	\$181,776			
Indirect Research Return	72	\$654,445	\$307,171			
Reserves	15	\$1,659,449	\$428,789			
Special/Other Allocations	36	\$1,294,838	\$820,469			
<b>BUSINESS INCOME</b>						
Professional Sales & Service Income	55	\$2,308,992	\$360,246			
Practice Plan Income	23	\$2,227,094	\$263,119			
Poison Center Income	5	\$964,992	\$351,763			
Auxiliary & Other Business Income	18	\$988,322	\$130,127			
Non-Research Business Income	26	\$5,295,586	\$715,561			
<b>RESEARCH</b>						
Research Revenues	115	\$4,694,652	\$1,387,764	115	\$4,694,652	\$1,387,764
<b>Subtotal (Rollover and Annual Revenue)</b>						
<b>Subtotal (Resources Section Items)</b>	115	\$4,694,652	\$1,387,764	124	\$29,673,961	\$17,430,424

<b>Section II: Expenditures</b>			
<b>Annual Operational &amp; Business Expenditures</b>	<b>N</b>	<b>Mean</b>	<b>Median</b>
<b>PERSONNEL EXPENDITURES</b>			
Regular Faculty Salary	122	\$6,271,660	\$5,295,940
All Other Salary Expense	122	\$3,918,477	\$1,912,412
Does your school/college pay for major fringe benefits? If yes, enter total cost of benefits	117	\$2,732,225	\$1,953,643
<b>OPERATIONAL EXPENDITURES</b>			
Non Capital	121	\$6,644,149	\$3,560,204
Capital (not construction)	85	\$476,922	\$202,342
Construction & Renovation	37	\$681,084	\$203,595
<b>Subtotal Expenditures</b>	<b>124</b>	<b>\$19,754,236</b>	<b>\$13,330,440</b>
<b>Total Resources-Expenditure Balance</b>	<b>124</b>	<b>\$9,919,725</b>	<b>\$4,610,632</b>

<b>Section III: Research Expenditures</b>			
<b>Grants &amp; Contracts</b>			
<b>Annual Research Expenditures</b>	<b>N</b>	<b>Mean</b>	<b>Median</b>
Federal NIH	83	\$3,484,778	\$1,324,562
Federal Other	70	\$1,025,430	\$343,937
State	60	\$1,129,438	\$166,927
Corporate & Industry	82	\$594,573	\$167,902
Foundation & Non Profits	77	\$454,104	\$181,768
Other	54	\$295,732	\$41,234
<b>Total Annual Research Expenditures</b>	<b>117</b>	<b>\$4,617,201</b>	<b>\$1,385,943</b>

<b>Section IV: FY 2018-19 Key Administrative/Financial Questions</b>			
<b>1) COLLEGE/CAMPUS BUDGET PROCESS:</b>			
Totally self-reliant on the funds which I am able to generate and all of which I keep	N =	6	
Totally self-reliant on funds I generate but a portion of which are returned/given back to (or taxed by) the campus/university	N =	42	
Reliant on funds I generate combined with a state (or private university) supplemental allocation all of which I keep	N =	12	
Reliant on funds I generate combined with a state (or private university) supplemental allocation some of which is returned/given to (or taxed by) the campus/university	N =	51	
Other	N =	11	

2. START-UP PACKAGES									
Basic Science	N	Mean Average Startup Package Expense <sup>a</sup>	Median Average Startup Package Expense	N	Mean Average Renovation Costs (if applicable)	Median Average Renovation Costs (if applicable)	N	Does Startup Include Housing Subsidy?	
								Yes	No
<b>Tenure/Tenure Track</b>									
Assistant Professor	34	\$389,386	\$299,250	4	\$297,633	\$160,265	34	N = 3	N = 31
Associate Professor	17	\$410,882	\$300,000	2			16		N = 16
Professor	12	\$323,333	\$225,000	3			12		N = 12
<b>Research Non Tenure Track</b>									
Assistant Professor	2			1			3		
Associate Professor	2			1			2		
Professor	2			1			2		
<b>Teaching Non Tenure Track</b>									
Instructor/Lecturer	1			0			1		
Assistant Professor	5	\$7,000	\$5,000	0			5	N = 1	N = 4
Associate Professor	5	\$6,200	\$5,000	0			5	N = 1	N = 4
Professor	3			0			3		
<b>Translational Research</b>									
Translational Research	N	Mean Average Startup Package Expense <sup>a</sup>	Median Average Startup Package Expense	N	Mean Average Renovation Costs (if applicable)	Median Average Renovation Costs (if applicable)	N	Does Startup Include Housing Subsidy?	
								Yes	No
<b>Tenure/Tenure Track</b>									
Assistant Professor	10	\$299,330	\$250,000	1			10		N = 10
Associate Professor	7	\$296,429	\$300,000	0			8	N = 1	N = 7
Professor	6	\$721,667	\$407,500	1			7	N = 2	N = 5
<b>Research Non Tenure Track</b>									
Assistant Professor	1			0			1		
Associate Professor	1			0			1		
Professor	1			0			1		
<b>Teaching Non Tenure Track</b>									
Instructor/Lecturer	1			0			1		
Assistant Professor	2			0			2		
Associate Professor	1			0			1		
Professor	1			0			1		
<b>Clinical/Pharmacy Practice</b>									
Clinical/Pharmacy Practice	N	Mean Average Startup Package Expense <sup>a</sup>	Median Average Startup Package Expense	N	Mean Average Renovation Costs (if applicable)	Median Average Renovation Costs (if applicable)	N	Does Startup Include Housing Subsidy?	
								Yes	No
<b>Tenure/Tenure Track</b>									
Assistant Professor	16	\$140,016	\$20,000	3			16	N = 1	N = 15
Associate Professor	8	\$80,563	\$10,000	2			8		N = 8
Professor	9	\$124,611	\$10,000	2			9	N = 1	N = 8
<b>Research Non Tenure Track</b>									
Assistant Professor	3			1			3		
Associate Professor	3			1			3		
Professor	3			1			3		
<b>Teaching Non Tenure Track</b>									
Instructor/Lecturer	3			0			3		
Assistant Professor	17	\$13,283	\$10,000	0			17	N = 1	N = 16
Associate Professor	4	\$22,500	\$4,000	0			4	N = 1	N = 3
Professor	5	\$34,500	\$5,000	0			5	N = 1	N = 4
<b>Social Administrative Sciences</b>									
Social Administrative Sciences	N	Mean Average Startup Package Expense <sup>a</sup>	Median Average Startup Package Expense	N	Mean Average Renovation Costs (if applicable)	Median Average Renovation Costs (if applicable)	N	Does Startup Include Housing Subsidy?	
								Yes	No
<b>Tenure/Tenure Track</b>									
Assistant Professor	16	\$132,043	\$97,500	1			16		N = 16
Associate Professor	6	\$135,333	\$8,750	1			7		N = 7
Professor	6	\$57,417	\$8,750	1			6		N = 6
<b>Research Non Tenure Track</b>									
Assistant Professor	3			1			3		
Associate Professor	3			1			3		
Professor	2			1			2		
<b>Teaching Non Tenure Track</b>									
Instructor/Lecturer	1			0			1		
Assistant Professor	2			0			2		
Associate Professor	2			0			2		
Professor	2			0			2		

a: Only includes funds given to start-up research (e.g. dedicated research assistant, dedicated research equipment) versus teaching

3. MASTER'S/Ph.D. STUDENT SUPPORT						
	N	Mean % Students with Waivers <sup>a</sup>	Median % Students with Waivers <sup>b</sup>	N	Mean Average Stipend <sup>c</sup> (\$)/Student	Median Average Stipend <sup>c</sup> (\$)/Student
Master's Students	24	66%	74%	22	\$19,925	\$18,214
Ph.D. Students	53	82%	97%	53	\$23,199	\$24,720

b: Waivers are the amount of tuition billed to the student and subsequently waived as unrealized revenue to the college/school

c: Stipends are the amounts paid directly to student in return for an academic assistantship in your college/school

4. RESIDENT AND FELLOWSHIP POSITIONS (accredited in your school/college)									
Pharm.D.									
	N	Mean \$ (salary support)	Median \$ (salary support)	N	Mean FTEs	Median FTEs	N	Mean \$/FTE	Median \$/FTE
Pharm.D. Residents paid by your college/school	72	\$242,617	\$151,968	72	6	3	72	\$46,762	\$47,500
Pharm.D. Residents paid by another entity (e.g. Poison Control Center with a separate budget)	44	\$352,235	\$171,402	44	7	4	44	\$46,920	\$47,500
Pharm.D. Fellows	44	\$208,474	\$137,564	44	6	3	44	\$46,448	\$48,162

M.S./Ph.D.									
	N	Mean \$ (salary support)	Median \$ (salary support)	N	Mean FTEs	Median FTEs	N	Mean \$/FTE	Median \$/FTE
M.S./Ph.D. Post-Degree Fellows	33	\$469,534	\$210,000	33	16	6	33	\$40,512	\$48,318
Basic Science	9	\$233,409	\$142,766	9	4	3	9	\$57,940	\$54,259

5. PAYMENTS FOR PRECEPTORS (non-employees of your school/college)															
	N	Mean Total # Zero Cost Rotations**	Median Total # Zero Cost Rotations**	N	Mean Total # Paid Rotations**	Median Total # Paid Rotations**	N	Mean Average \$ Cost/Paid Rotation	Median Average \$ Cost/Paid Rotation	N	Mean Minimum Payment (\$) per Paid Rotation	Median Minimum Payment (\$) per Paid Rotation	N	Mean Maximum Payment (\$) per Paid Rotation	Median Maximum Payment (\$) per Paid Rotation
IPPE Rotations	108	307	251	87	89	35	53	\$277	\$250	53	\$240	\$200	54	\$355	\$300
APPE Rotations	109	473	414	99	357	240	86	\$618	\$500	86	\$497	\$412	87	\$924	\$650

\*\*Values of zero are included in these calculations.